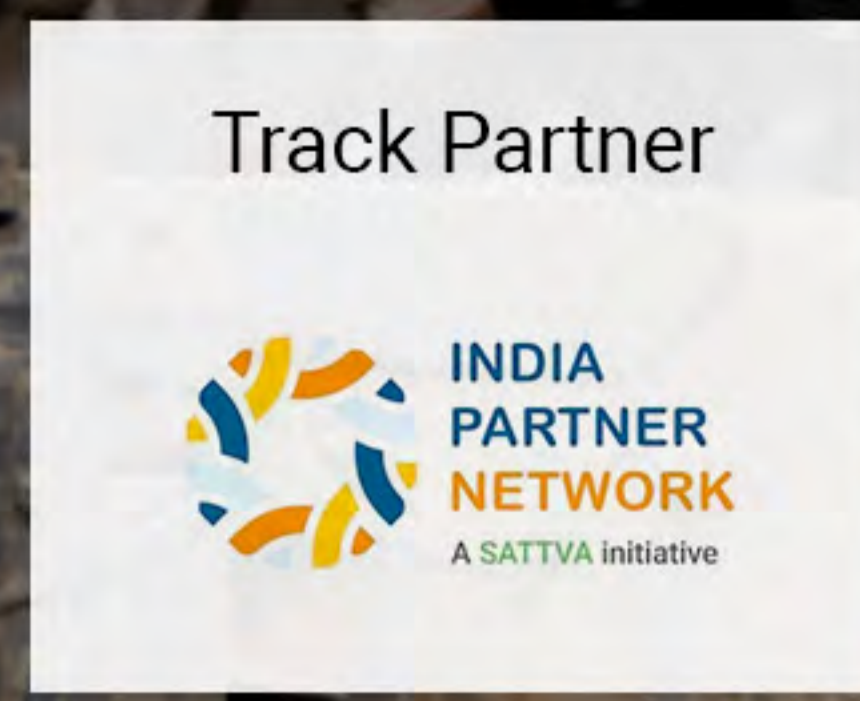
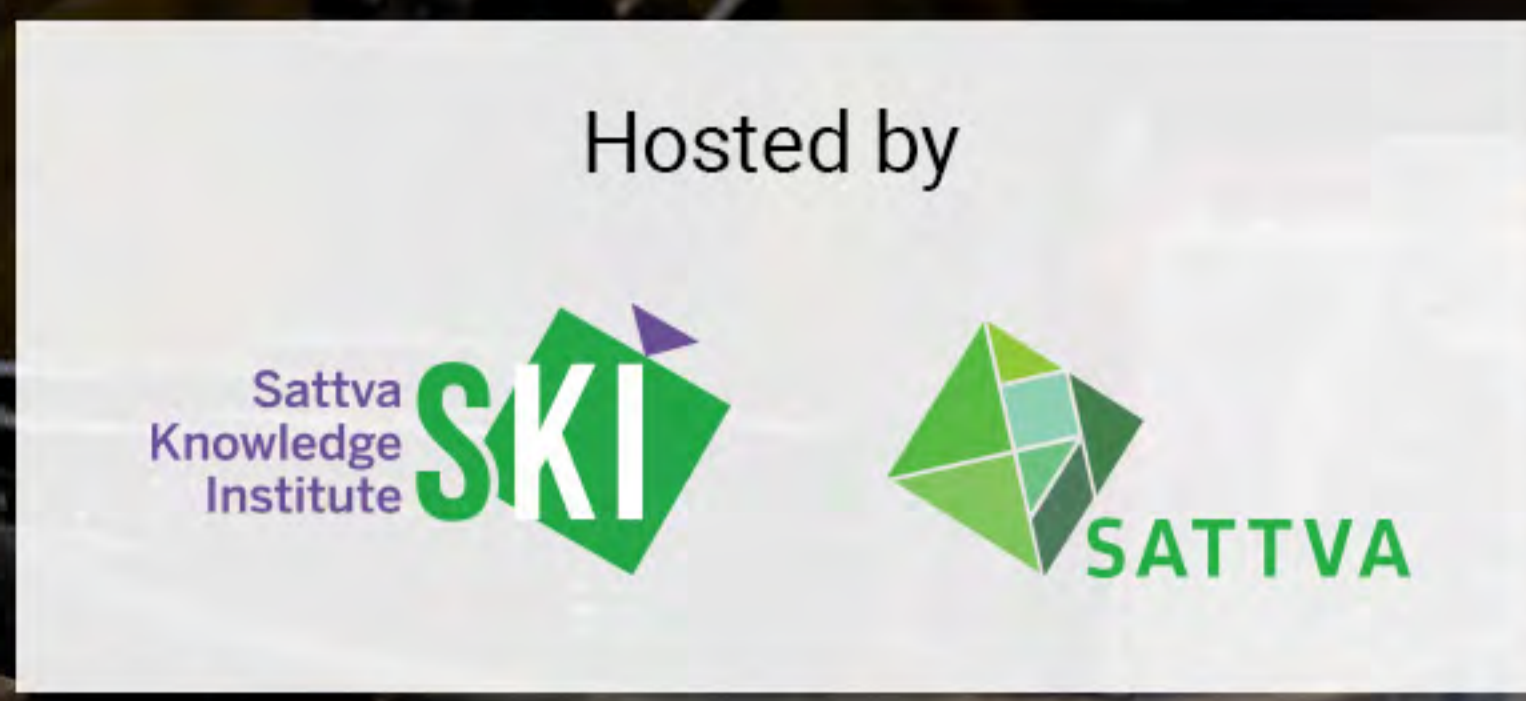




# Future Ready Non-profits

Enabling 'Champion Non-profits' that are highly scalable, sustainable, and can deliver impact at scale



The SKI Annual Summit will bring together eminent and diverse voices from the impact ecosystem to examine and chart pathways for bringing about some ambitious shifts in Agriculture, Education, Livelihoods, Digital Public Goods, Climate Change, Health, and Impact Capital. Facilitating action-focused conversations among 100+ leaders from corporates, government, philanthropic and civil society organisations in an interactive workshop format, this convening will be a catalyst in identifying gaps and co-creating knowledge that will guide paradigm-shifting decisions for impact.

## The problem



With over 193K registered organisations on NITI Aayog's NGO Darpan portal, **only 19 out of the top 200 non-profits have annual budgets exceeding INR 100 crores in FY 2021-22.**



Indian non-profits are only able to attract 15% (INR 15K crores) of the total INR 105K crores of private funding available which is **expected to grow to INR 186K crores in FY 2027.**



'Feeding America', the largest charity in the US, raised over **USD 4 billion** in 2022 while India's largest organisation supplying meals raised about **USD 0.07 billion.**



'Bangladesh Rehabilitation Assistance Committee (BRAC)', the largest non-profit in Bangladesh has an annual budget of **USD 1.9 billion (INR 14K crores, FY 2022)** while the combined budget of the **top 200 NGOs in India stands at only USD 1 billion (INR 8K-9K crores).**



## Enabling the untapped growth of India's NGOs

Evaluating the scale of the problems that need to be addressed in India - with over 250 million people earning less than USD 2 daily, 25 million children facing acute malnutrition, and 750 million lacking basic sanitation facilities - reveals the need for a much greater intervention. In light of this landscape, it gives a crucial opportunity for-

- Large organisations to create greater impact as well as share their learnings with other organisations to enable the non-profit sector to scale more effectively.
- Fast-growing Indian non-profits to adopt approaches and find resources to create impact at scale.

Towards enabling non-profits to achieve impact at scale, **the Future-ready initiative sets the goal of enabling 'champion non-profits' that are highly scalable, sustainable and can deliver impact at scale.**

This initiative will build from the learnings of India's most prominent non-profits to decode the enablers of creating impact at scale and co-create a path for the future. The initiative will combine data-backed trends and qualitative learnings from leading non-profits to create a set of well informed yet flexible solutions for Future Ready growth.

## Workshop Objectives

**1 Identifying levers of creating impact at scale that will drive the future of Champion non-profits by reflecting on 3 pertinent questions-**

- Are my solutions scalable?
- Is my organisation geared for impact-at-scale?
- How do I more effectively engage in the market?

**2 Defining overall solutions collaboratively based on the collective experience of diverse organisations.**

**3 Driving support and contributions from the participants of the workshop as well as the larger ecosystem to support a 'future-ready' mandate for the growth of Indian non-profits.**



## Who will participate in the workshop?

The workshop will bring together a highly curated group of leaders from amongst the largest and fastest growing Indian non-profits, along with key philanthropists.